



GTT Appoints Sara Seegers as Channel Partner Chief

Recognized channel industry leader joins GTT Americas Division

Arlington, Va., December 11, 2024 — [GTT Communications, Inc.](#), a leading networking and security as a service provider for multinational organizations, has announced the appointment of Sara Seegers as senior vice president and channel partner chief for its indirect channels business in the Americas.

Seegers will lead GTT's strategic relationships with technology services distributors, selling partners, information technology consultants and other third-party distribution channels in the Americas. GTT's Partner program is structured to support channel partners with dedicated teams for sales, solution design and delivery to drive revenue growth and realize joint customer success. GTT continues to invest in the channel with a commitment to become a more channel-centric organization focused on partner success.

"We value the crucial role our channel partners have in extending our reach to deliver global networking and security as a service solutions that simplify digital transformation initiatives for our customers," said Joan Logan, division president, Americas, GTT. "Sara is an accomplished executive with deep and nuanced experience of the channel ecosystem, and I am delighted to welcome her to the GTT team."

"As the Modern Distribution Channel continues to grow in scale and scope, the importance of having exceptional channel leadership has never been more important," said Richard Murray, CCO of Telarus, a leading technology services distributor. "That's why I couldn't be more excited about having Sara take up the role of channel partner chief at GTT. Sara is a widely respected channel advocate, with an ability to build relationships, programs and mutually valuable sales efforts. I very much look forward to working with her and the incredible team at GTT on furthering the great momentum and growth we see in our collaboration."

"I am thrilled to join at this exciting time where the GTT Envision platform is simplifying the growing complexity enterprises face when managing distributed networks," said Seegers. "GTT brings a unified approach to solving connectivity, networking, security and cloud challenges that holds exceptional potential for our partner community to simplify and deliver an industry-leading partner and customer experience."

Seegers is an industry veteran of more than twenty years, having served in various roles throughout her career, most recently as the national vice president of the Indirect Partner Channel at Lumen. She holds a master's degree in business administration from Concordia University and a bachelor's degree in business administration from Eastern Michigan University.

About GTT

GTT is a leading networking and security as a service provider for multinational organizations, simply and securely connecting people and machines to data and applications — anywhere in the world. We serve thousands of organizations, bringing together the right people, partners and technology to reduce the burden on IT teams and solve the most pressing networking and security challenges. Built on our top-ranked global Tier 1 network, GTT Envision is a single



global technology platform to connect, orchestrate, virtualize and automate enterprise networks, enabling customers with consumable solutions to achieve business missions and meet ongoing demand when, where and how needed. Our portfolio includes SASE, SD-WAN, security, internet, voice and other connectivity options, complemented by a suite of professional services and exceptional sales and support teams in local markets around the globe. We partner with our customers to deliver Greater Technology Together. www.gtt.net

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