



GTT Transforms Its European Division for Accelerated Customer Engagement and Operational Excellence Through GTT Envision

GTT continues to evolve European operating model and strengthens leadership to capitalize on its continued gains in automation, high customer satisfaction and strong sales results.

Arlington, Va., April 16, 2025 — [GTT Communications, Inc.](#), a leading networking and security as a service provider for multinational organizations, has announced new investments in its European service delivery, service assurance and customer engagement strategy. GTT is building on strong Europe Division performance and the accelerated service delivery gains it has realized through automation enabled by the [GTT Envision platform](#), which delivers a unified approach to connect, orchestrate, virtualize and automate enterprise networks.

Advancing on continued momentum across Europe, GTT has:

- added over 170 new Enterprise and Wholesale customers in 2024 in its Europe Division.
- opened additional Points-of-Presence in Amsterdam, Milan and Lisbon.
- increased the speed of its global average service delivery by more than 14% in 2024, and added 2.5M “on-net” addresses to its system to enhance quote automation and speed, taking its total to over 11M.
- developed new and expanded relationships with customers operating in the region, including Radisson Hotel Group, Kiabi and Siegwark.
- received recognition for its high customer satisfaction, ranking among the top four providers for Network and Connectivity in independent research firm Whitelane’s 2024/2025 IT Sourcing study of more than 2,300 European IT decision-makers.

These gains are driving the GTT Europe Division’s transformation with new teams, reorganization and integration, including:

- a new pan-European Enterprise team, led by Richard Aspinall, SVP Enterprise, Europe, with responsibility for all EMEA and APAC Enterprise accounts.
- a new Wholesale team for the region, led by Mark de Haan, SVP Wholesale, Europe, overseeing EMEA and APAC Wholesale, Channel and Customer Success teams.
- a reorganized global Service Assurance organization, led by David Iannone, SVP Service Assurance. Service and technical operations experts are now aligned to a customer’s set of products and technologies, enabling more specialization, faster support turnaround and greater customer satisfaction.
- the integration of Advanced Solutions, its long-standing cloud advisory consultancy, into its European Enterprise, Solutions Consulting and Professional Services teams. This embeds cloud management and hosting expertise within all customer-facing teams.

“In the six months since the launch of GTT Envision, our customer engagements have accelerated due to better visibility, greater control and more flexibility,” said Tom Homer, President, Europe Division, GTT. “As we provide our customers ever more actionable insight and faster service delivery, our capabilities as their strategic partner for secure cloud networking, innovation and growth that offers both local expertise and global reach continue to grow. Our new organizational structure reflects our drive to immerse our local experts in our mission to support our customers’ business outcomes.”



About GTT

GTT is a leading networking and security as a service provider for multinational organizations, simply and securely connecting people and machines to data and applications — anywhere in the world. We serve thousands of organizations, bringing together the right people, partners and technology to reduce the burden on IT teams, and solve the most pressing networking and security challenges. Built on our top-ranked global Tier 1 network, GTT Envision is a single global technology platform to connect, orchestrate, virtualize and automate enterprise networks, enabling customers with consumable solutions to achieve business missions and meet ongoing demand when, where and how needed. Our portfolio includes SASE, SD-WAN, security, internet, voice and other connectivity options, complemented by a suite of professional services and exceptional sales and support teams in local markets around the globe. We partner with our customers to deliver Greater Technology Together. For more information, visit gtt.net.

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