



Mattress Warehouse Brings Advanced Sleep Technology to Stores Across America with GTT Managed Network and Security Services

GTT delivers managed networking, 5G fixed wireless access and security services to support the bedding leader's retail expansion across the U.S.

Arlington, Va., Jan. 9, 2025 — [GTT Communications Inc.](https://www.gtt.net), a leading networking and security as a service provider for multinational organizations, announced that [Mattress Warehouse](https://www.mattresswarehouse.com), a retail provider of quality name-brand bedding and sleep products, is leveraging GTT's reliable, managed network and security services to support a consistent and superior buying experience for the retailer's customers in more than 350 stores.

Mattress Warehouse uses cutting-edge technology to give customers a differentiated in-store experience; its patented bedMATCH system uses 18 statistical measurements and runs thousands of scientific calculations to determine the best mattress for each customer. To support its advanced diagnostics for personalized sleep technology, Mattress Warehouse has chosen GTT to deliver security and reliable connectivity between its retail sites and cloud-hosted corporate resources. This will ensure access to the customer service systems required to achieve individualized postural support for every client.

"Keeping our expansion goals in mind, GTT brings its expertise to more than 350 Mattress Warehouse locations in a scalable agile manner that delivers the uninterrupted operations so critical to retail businesses like ours today," said Chuck Wasson, CIO, Mattress Warehouse. "GTT is a collaborative and reliable partner, and its support through the past 10 years has been essential to our continued business transformation activities. By partnering with GTT, we can offer our customers a more secure and reliable buying experience while ensuring our stores operate dependably and efficiently."

"We're proud to be the networking and security partner for Mattress Warehouse from its beginnings in Frederick, Maryland, to its earned status today as an industry market leader," said Joan Logan, President, Americas Division, GTT. "The results of our partnership can be seen at the customer level with the outstanding shopping experiences Mattress Warehouse consistently provides. Working hand in hand to develop, implement and evolve its infrastructure, and by using industry best practices for cybersecurity and resilient networking, Mattress Warehouse's skilled IT operations team is free to focus on top-level strategic business priorities relying on GTT to manage the daily operations of their secure cloud network."

Today, Mattress Warehouse is leveraging the GTT Envision platform including its Tier 1 global IP network and managed networking to provide superior connectivity for on-site point-of-sales systems, cloud-hosted business systems such as inventory tracking, and bandwidth-intensive applications including videoconferencing used for remote employee

product and in-store customer service training. In addition, managed firewall services with 24/7 monitoring, and high-performance broadband wireless backup capabilities via low-latency [5G fixed wireless services](#) with access to multiple mobile operators — are deployed by GTT to defend critical business assets at each Mattress Warehouse retail location.

GTT Envision delivers simplified management of networking and security services, alleviating the daily demands of Mattress Warehouse's internal IT staff as the company continues its rapid U.S. market expansion. With Mattress Warehouse's goal of nearly doubling its store locations in the next five years, the network design and management expertise offered through GTT Envision supports quickly bringing new sites on-net.

About GTT

GTT is a leading networking and security as a service provider for multinational organizations, connecting people and machines to data and applications — anywhere in the world. We serve thousands of organizations, bringing together the right people, partners and technology to reduce the burden on IT teams and solve the most pressing networking and security challenges. Built on our top-ranked global Tier 1 network, the GTT Envision platform provides visibility, insights, orchestration and control, enabling customers with consumable solutions to achieve business missions and meet ongoing demand when, where and how needed. Our portfolio includes SASE, SD-WAN, security, internet, voice and other connectivity options, complemented by a suite of professional services and exceptional sales and support teams in local markets around the globe. We partner with our customers to deliver Greater Technology Together. www.gtt.net

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